



2018 Annual Report

Life

Well Lived

Embrace the Hope
Feel the Joy
Spread the Love



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A Joyful Mission

When cancer becomes your world, The Goodtimes Project creates caring spaces for local families to connect and kids to be kids, through camps, events, and programs. We serve families throughout Western Washington and Alaska with a goal of providing cost-free programming to help them reconnect with a world beyond their diagnosis.

Our vision is that all families affected by childhood cancer will experience a community of hope, love, and joy.

Our signature events and programs are integral to bringing this vision to life:

- **Annual Goodtimes Gala:** our largest fundraiser, in its 15th year
- **Drive-a-Thon:** a unique, race car inspired fundraiser and family event
- **Camp Goodtimes:** the resident camp of our dreams for ages 7–17, in its 35th year
- **Kayak Adventure Camp:** an ocean and camping adventure for survivors ages 18–25



Dear Friends,

What does a life well-lived look like for families living with a childhood cancer diagnosis? In addition to great medical care, it means infusing hope, joy, and love back into their lives. At The Goodtimes Project, this is central to our mission! HOPE can look like a glance between two campers at the beach on Vashon Island at Camp Goodtimes. JOY can look like the ear-to-ear smile a kayak camper shares with their fellow kayakers after finishing that first intense channel crossing. And, LOVE can look like an entire room of devoted supporters raising their bid cards and giving generously at the Goodtimes Gala!

This past year, our community was honored to witness countless examples of HOPE, JOY, and LOVE at our camps, programs, and events. Not only did **35 new** families attend a camp or program for the first time, but we grew our ability to serve them and others through the addition of **eight new** camps and programs! We see our vision of creating caring spaces for all families affected by childhood cancer becoming more of a reality every day.

To achieve our vision, we rely on supporters like you. Each year, I am overwhelmed by the generosity and passion of the Goodtimes community. More than 200 selfless volunteers commit to giving their time and talent, as well as hundreds of amazing donors and advocates whose loyalty is unparalleled. But why do each of these individuals share so much of themselves with our organization? Because of the mission, the impact, the HOPE, JOY, and LOVE they see reflected in every one of our participants. Childhood cancer takes many things from families, but The Goodtimes community aims to give them back opportunities for a joyful life.

In 2019, I invite you to join us in continuing to create caring spaces so that every family and child affected by pediatric cancer has the opportunity to connect. Look for regular updates on our progress throughout the coming year.

Thank you again for your continued support and generosity.

Sincerely,

Laura St. Germain
Board President 2016-2018



“Camp Goodtimes is so special to us, because it lets our daughter be a kid. Not a cancer kid, but a kid with no worries.” —Christy, parent

Haley, age 10, relapsed in 2017 and required a bone marrow transplant (BMT). She was devastated that she'd have to miss camp. Haley did two rounds of chemo and was hospitalized while her counts were recovering. The doctor said if she was strong enough with good blood counts she might be able to go. Well, she was discharged on Thursday and attended camp on Sunday! It was a tough decision to let her go but after consulting with the doctors we figured this was something that she needed to do—she needed to have fun and be a kid before going through a BMT. I truly believe her being able to attend Camp Goodtimes before transplant helped her relax and forget about cancer for that week. It made her stronger.



“Kayak Camp is one-of-a-kind and it allows me the opportunity to take a break from the real world and truly be myself.” —Edward, camper

I was diagnosed with Burkitt’s Lymphoma at age two, and five years later I became, what is called a camp lifer; meaning I started attending at age 7 (the youngest age you can attend Camp Goodtimes) and came back every summer until aging out at 17. After aging out of Camp Goodtimes, I transitioned to attending Kayak Adventure Camp—a week-long kayak camping trip for young adult cancer survivors in the San Juan Islands. Here I took on the Kayak Camp name Mr. Kelp, and was welcomed into a community of others who had gone through similar struggles of battling and recovering from cancer. In my six years attending Kayak Camp, I have made more than a few lasting memories; hiking around Jones Island, almost getting run down by a frightened deer, sleeping beneath the stars in hammocks, and building new relationships around a shared interest.



“Cancer doesn’t define us. Camp is beyond words. There are no sick kids, there are only warriors.”

—Annie and Mollie,
Gala speakers,
ages 17 and 14



Fundraising

Donations make it possible for us to do our thing—going beyond what medical treatment can provide and encouraging patients, survivors, siblings, and families to live their best lives. Our community of donors share our mission and helped us reach our year-over-year fundraising goals: Goodtimes Gala up 39.3%, Drive-a-Thon up 7.1%, and Grants up 84%.

- **Goodtimes Gala:** \$496,867
- **Drive-a-Thon:** \$57,757
- **Year-End Appeal:** \$18,227
- **Third-party Fundraising:** \$57,545
- **Grants:** \$197,717

Our mission moves people—moves them to not only volunteer their time and talent, but also moves them to organize events and gatherings with family, friends, and colleagues to raise funds in support of Goodtimes Project programming. We’re grateful for what they add to our community.

- **Bradley Backyard Benefit:** \$6,500
- **Costumed Characters for Causes:** \$33,200
- **Year-End Appeal:** \$18,227
- **Joie Goninan:** \$3,022
- **Startfire Sports:** \$9,550
- **Tacoma Firefighter’s Ball:** \$22,059
- **Zeta Psi’s Zetor Games:** \$9,400



“Camp is a place where I don't have to worry about what I wear, how I run, or being judged. I can just be free.”

—Robbie, age 14



Programming

2018 was a year of fantastic growth for programming. We hired a full-time Program Manager to collaborate with the Camp Director and achieved our goal of creating year-round opportunities for families. That investment allowed us to more than double the number of camps, programs, and events we were able to provide—jumping from 6 in 2017 to 14 in 2018. We're both playful and opportunistic about the new adventures that we take on, but each new experience remains true to our core by providing hope, joy, and love to its participants.

- **Camp Goodtimes (2 sessions):** 224 campers
- **Kayak Adventure Camp:** 7 campers
- **Mini Camp:** 10 campers
- **Sibling Ski Camp:** 10 campers
- **Gaming with Goodtimes (3 events):** 92 participants
- **Holiday Cruise:** 175 attendees
- **Drive-a-Thon:** 70 participants
- **Service Day at Camp Burton:** 36 set of hands
- **Sugar Factory Halloween:** 50 attendees
- **Kitsap Forest Theater:** 15 attendees
- **Take A Break:** 80 parents and children

Program Highlight: The Goodtimes Project made a connection with Camp Side-by-Side—another non-profit in Seattle—and co-hosted the Take A Break event in September. We blended our expertise and led a meaningful parent discussion and ran a kids carnival. We will continue to seek out beneficial partnerships that enhance our ability to serve.



Volunteering

As a staff of three it would be impossible to successfully plan, staff, and execute this year’s (and every year’s) fundraising and programming events. We have built and continue to grow a supportive community of volunteers that are dedicated to fulfilling our mission and who help the kids, young adults, and families we serve live their best lives. Volunteering ranges from single-day support, to committees spanning multiple months, to nine-day staff at Camp Goodtimes, and everything in between. We are blessed to have their unwavering support and count each one as an asset.

Single-day volunteers provide extra hands in support of making our events and programs a success.

- Thanks to those 200+ individuals

- **Camp Goodtimes:** 156 full-time camp volunteers
- **Kayak Adventure Camp:** 3 full-time camp volunteers
- **Mini Camp:** 10 full-time camp volunteers
- **Sibling Ski Camp:** 4 full-time camp volunteers
- **Drive-a-Thon:** 7 event-day volunteers
- **Goodtimes Gala:** 57 event and committee volunteers
- **Tacoma Firefighters Ball:** 7 event-day volunteers
- **Costumed Characters for Causes—ComicCon:** 6 volunteers



It takes a village to carry out our mission. We are thankful to have support from across the country and coast-to-coast. Volunteers from nine different states staffed our camps and programs in 2018:

- California
- Illinois
- Minnesota
- Montana
- Oregon
- Texas
- Virginia
- Washington
- Wisconsin





“Annabelle loved Mini Camp! She had the best time and can’t wait to do it again.” —Brooke, parent

Our daughter Madeline was diagnosed with a malignant peripheral nerve sheath tumor, also known as Neurosarcoma, in 2012 at age 3 and relapsed three years later when she was 6. She’s been to camp three times, and this year her younger sister, Annabelle, was able to join her thanks to a new program, Mini Camp, for kids 5-7 years old. Annabelle and the other mini campers traveled to Camp Goodtimes for a day to participate in camp activities and see what it would be like to go for a full week in the future. She ate lunch with all the campers attending Camp Goodtimes, where she got to see her older sister Madeline. Annabelle’s only complaints were that she didn’t get to see her sister enough and she wanted to stay longer!



“Lydia loves the kids and staff at Goodtimes because everyone ‘speaks cancer’ and she doesn’t need to put up a front.” —Kari, parent

Our son, Noah, age 11, was diagnosed with Acute Myeloid Leukemia (AML) at 8, and after a successful bone marrow transplant he was able to attend Camp Goodtimes with our daughter, Lydia, who had attended the previous year. Lydia also attended the inaugural session of Sibling Ski Camp in March, facing her fears of giving up control while trying her hand at a new outdoor activity. We chose to send her to Ski Camp because it’s a place where she wouldn’t need to worry about sugar coating the truth about her journey as a cancer sibling—the other kids get it. Although she wasn’t a huge fan of skiing itself, Lydia enjoyed being able to have a weekend among kids who understand what she’s been through. She left feeling empowered after conquering a new experience, and with strengthened bonds to fellow campers and staff.

Statement of Financial Position

Ending September 30, 2018

Assets

Cash	\$1,248,344
Temporary Cash Investments	\$140,695
<u>Prepaid Expenses/Equipment/Receivables</u>	<u>\$18,098</u>
Total Assets:	\$1,407,135

Liabilities and Net Assets

Liabilities:

Current Liabilities	\$1,494
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Net Assets:

Unrestricted	\$1,377,707
<u>Restricted</u>	<u>\$28,966</u>
Total Liabilities and Net Assets:	\$1,408,167

The Value of Volunteers

Total number of full-time camp or event staff	237
Hour range per volunteer (per camp/event)	63–189
Total full-time volunteer hours	30,552
<u>Value of a volunteer hour in WA state</u>	<u>\$30.46*</u>
Financial value of camp volunteers:	\$930,614

**Source: Independent Sector, www.independentsector.org/resource/vovt_details/*

Statement of Operations

Ending September 30, 2018

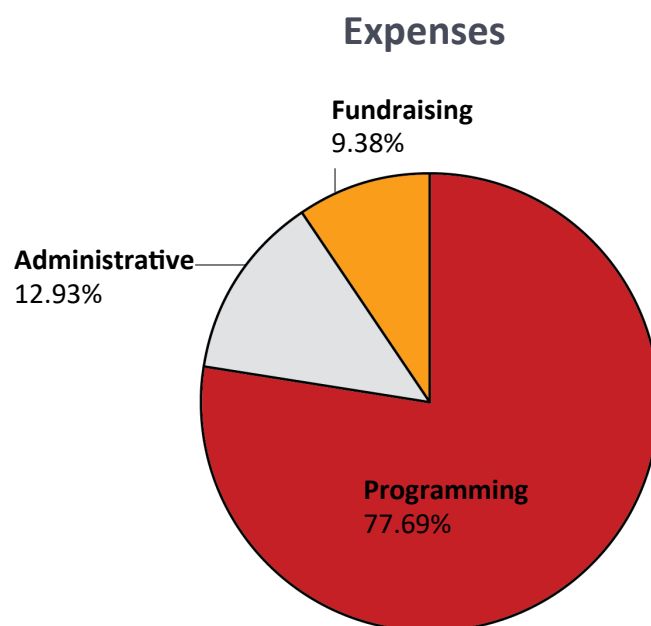
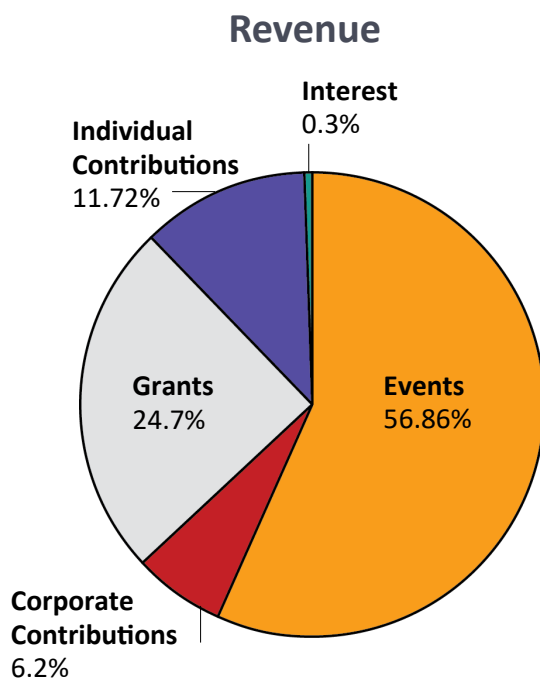
Revenue

Individual Contributions	\$93,858
Corporate Contributions	\$51,385
Events*	\$455,197
Grants	\$197,717
<u>Interest</u>	<u>\$2,432</u>
Total Net Revenue:	\$800,589

**This total includes 3rd Party Fundraisers*

Expenses

Programming	\$367,946
Administrative	\$61,252
<u>Fundraising</u>	<u>\$44,398</u>
Total Expense:	\$473,596
Net Surplus:	\$326,993





“Emily has been protected by an incredible balloon of love and support in her 14 years. Camp Goodtimes plays a big role in filling up that balloon.” —Colette, parent

When our daughter Emily was diagnosed with leukemia there were many unknowns and as many might never. Camp Goodtimes turned out to be the exact opposite. After our first tentative minutes, our daughters were clapped and sung into a family of joy and fun. We would have never imagined sending Emily to camp during those days in the hospital, but her camp experience helped her know she could conquer new experiences and tough days. It also fills up her heart with joy and friendships that help her navigate the ever changing landscape of her side effects and treatments.



Those Who Gave

We can't do what we do without the generosity of our supporters who joyfully donated monetarily, in-kind, or through their gift of time. We're thankful and appreciative for each of you. You made a difference. You've got heart!

Monetary Gifts

\$25,000+

Mark and Pam Held
Eileen Higham
Sarah M Hughes Foundation
The Greater Tacoma Community Fund

\$25,000–\$10,001

Tina Albertson and Reece Carson
American Cancer Society
Robin and Bill Andrulevich
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Firefighters Charity Fund
Tucker and Janette Garner
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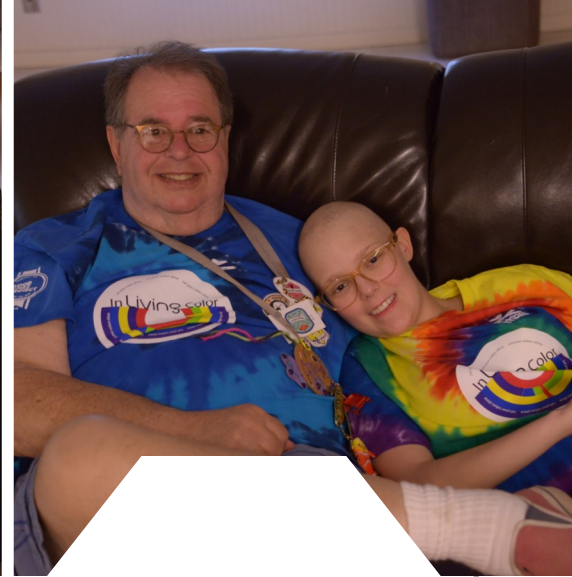
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Abigayle Ytterberg
Scott Zeller
Tamara Zemanek



In-Kind Donors

The following individuals and businesses gave in-kind donations, valued in excess of \$1,000, in support of our fundraisers and programming.

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 Argosy Cruises
 Bridget Dolan
 Delta Air Lines
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 Gene Juarez—Northgate
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Our Pledge to You

In giving to The Goodtimes Project, you put your trust in us to create hope for the families, kids, and young adults that we serve. We promise not to break our pledge to you and will continue to diligently, lovingly, and enthusiastically serve our community in 2019 and beyond. As a fellow member of the Goodtimes community—and a person with a lot of heart—we ask you to join us in taking another pledge:

*I pledge to live life to the fullest,
I promise to embrace the hope,
spread the love,
and feel the joy that is The Goodtimes Project,
SNOJ!*

